**BHARATHIAR UNIVERSITY, COIMBATORE-641 046**

(For the students admitted from the academic year 2022-2023 onwards)

**SCHEME OF EXAMINATIONS – CBCS Pattern**

**B.B.A. (Retail Management)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Part | Study Components | Course Title | **Ins. Hrs /****Week** | **Examinations** | **Credits** |
| **Dur.****Hrs.** | **CIA** | **Marks** | **Total****Marks** |
| **SEMESTER –I** |
| I | Language-I | 6 | 3 | 50 | 50 | 100 | 4 |
| II | English-I | 6 | 3 | 50 | 50 | 100 | 4 |
| III | Core I – Principles of Management | 5 | 3 | 50 | 50 | 100 | 4 |
| III | Core II –Basics of Business and Business Environment  | 5 | 3 | 30 | 45 | 75 | 3 |
| III | Allied Paper I – Mathematics and Statistics for Management | 6 | 3 | 50 | 50 | 100 | 4 |
| IV | Environmental Studies # | 2 | - | - | 50 | 50 | 2 |
| **SEMESTER –II** |
| I | Language-II | 6 | 3 | 50 | 50 | 100 | 4 |
| II | English-II | 3 | 3 | 25 | 25 | 50\* | 2 |
| IV | Skill based Subject-1 Naan Mudhalvan: Language Proficiency for Employability. [http://kb.naanmudhalvan.in/Special:Filepath/Cambridge\_Course\_Details.pdf](http://kb.naanmudhalvan.in/Special%3AFilepath/Cambridge_Course_Details.pdf) | 3 | 3 | 25 | 25 | 50\*\* | 2 |
| III | Core III – Organizational Behavior | 5 | 3 | 30 | 45 |  75 | 3 |
| III | Core IV – Economics for Executives | 6 | 3 | 50 | 50 | 100 | 4 |
| III | Allied Paper II –Quantitative Techniques for Management | 5 | 3 | 50 | 50 | 100 | 4 |
| IV | Value Education – Human Rights # | 2 | - | - | 50 | 50 | 2 |
| **SEMESTER –III** |
| I | Language III | 4 | 3 | 50 | 50 | 100 | 4 |
| III | Core V – Financial Accounting | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Core VI – Production and Material Management | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Core VII – Marketing Management | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Core VIII - PC Software (MS Office ) – Practical | 4 | 3 | 30 | 45 |  75 | 3 |
| III | Allied : III – Business Law | 5 | 3 | 30 | 45 | 75 | 3 |
| IV | Skill based Subject-2 English Communication Skills I ^ | 3 | 3 | 30 | 45 |  75 | 3 |
| IV | Tamil @ /Advanced Tamil # (or) Non-major elective-I Yoga for Human Excellence # / Women’s Rights# Constitution of India # | 2 | 3 | 50 | 50 | 2 |
| **SEMESTER –IV** |  |
| I |  Language IV | 4 | 3 | 50 | 50 | 100 | 4 |
| III | Core IX - Human Resource Management | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Core X – Financial Management | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Core XI – Financial Accounting Package – Tally(Practical only) | 3 | 3 | 25 | 25 | 50 | 2 |
| III | Core XII –Management Information System | 3 | 3 | 30 | 45 | 75 | 3 |
| III | Allied : IV– Taxation Law and Practice | 4 | 3 | 30 | 45 | 75 | 3 |
| IV | Skill based Subject-3 : English Communication Skills II ^ | 3 | 3 | 25 | 25 | 50 | 2 |
| IV | Skill based Subject-4: Naan Mudhalvan – OfficeFundamentals http://kb.naanmudhalvan.in/Bharathiar\_University\_(BU) | 3 | 3 | 25 | 25 | 50\*\* | 2 |
| IV | Tamil @ / Advanced Tamil #(or)Non-major elective-II : General Awareness # | 2 | 3 | 50 | 50 | 2 |
| **SEMESTER –V** |
| III | Core XIII – Cost & Management Accounting | 5 | 3 | 50 | 50 | 100 | 4 |
| III | Core XIV – Research Methods for Management | 6 | 3 | 50 | 50 | 100 | 4 |
| III | Core XV – Retail Supply Chain Management | 5 | 3 | 50 | 50 | 100 | 4 |
| III | Core XV – Retail Operations, Systems and Inventory | 6 | 3 | 50 | 50 | 100 | 4 |
| III | Skill Enhancer: Institutional Training ^ | - | - | 25 | 25 | 50 | 2 |
| III | Elective –I: | 4 | 3 | 50 | 50 | 100 | 4 |
| IV | Skill based Subject –5 : Campus to Corporate ^ | 3 | 3 | 30 | 45 | 75 | 3 |
| **SEMESTER –VI** |
| III | Core XVII – Entrepreneurship and Small Business Management  | 6 | 3 | 50 | 50 | 100 | 4 |
| III | Core XVIII – Retail Advertisement and Promotion | 5 | 3 | 50 | 50 | 100 | 4 |
| III | Core XIX – Channel Management | 5 | 3 | 50 | 50 | 100 | 4 |
| III | Elective –II : | 4 | 3 | 30 | 45 | 75 | 3 |
| III | Elective –III : | 4 | 3 | 30 | 45 | 75 | 3 |
| IV | Skill Based Subject –6 : Soft Skills for Business ^ | 3 | 3 | 30 | 45 | 75 | 3 |
| IV | Skill Based Subject-7 Naan Mudhalvan- Fintech Course (Capital Markets / Digital Marketing/ Operational Logistics) http://kb.naanmudhalvan.in/Bharathiar\_University\_(BU) | 3 | 3 | 25 | 25 | 50\*\* | 2 |
| V | Extension Activities @ | - | - | 50 | - | 50 | 2 |
|  | **TOTAL** | - | - |  |  | **3500** | **140** |

^ Refer the detailed note on this curricular aspect

@ No University Examinations. Only Continuous Internal Assessment (CIA) University Examination – Refer the detailed note on this curricular component. # No Continuous Internal Assessment (CIA). Only University Examinations.

$ Industrial Visit Mandatory

Project Work & Viva-Voce

Project Work & Viva-Voce: Project Work-30 Marks (15 Marks for Internal and 15 Marks for External) & Viva Voce- 45 marks (External) ☹ 20 marks for Internal Assessment & 25 marks for External Assessment)

\* English II- University semester examination will be conducted for 50 marks (As per existing pattern of Examination) and it will be converted for 25 marks.

\*\* Naan Mudhalvan- Skill Courses- 25 marks will be assessed by Industry and Internal 25 marks will be assessed by the respective Course teacher.